

# Things About Me



My name is:

Date:

**Things that I love & good at:**

[Large empty orange box for writing things you love and are good at]

**Things that I don't like & not good at:**

[Large empty orange box for writing things you don't like and are not good at]

# Things About Me



**My frustrations at work or my relationship, career, business or anything.**

- this might be something like heavy traffic, restaurant full during lunch break, can't do any planning, I can't budget my money, etc.



**If there were three products or services that would solve my frustrations above, what would they be?**





**3 months from now, you already started your entrepreneurial journey, you face roadblocks along your way. What would you do?**

- A. Curse the world and give up
- B. Go back to the 9-5 job & forget all about building my business
- C. Find out the solutions to solve my issues that stopping me to move forward

**If you will build your business branding, what pricing level do you want to be known for?**

- A. Premium (catering market A)
- B. Mid price (market B & C)
- C. Low price (market C & D)

**Do you have the core skills and knowledge to deliver the product/service you are thinking of?**

- A. I think so
- B. No idea yet
- C. Yes

**Do you have the time and money available to start this business?**

- A. Not sure
- B. Yes, enough to make it work
- C. I have only limited for business tools



**Does this business fit with what you really love doing for the rest of your life?**

- A. Oooops I am not sure
- B. Maybe
- C. Hell yes!

**Will you do what it takes to make this business work & successful?**

- A. Maybe
- B. I will put 50% of my time & effort
- C. I will put 99% to make it work

**When do you want to start building your business?**

- A. Today
- B. This month
- C. Next month